



June 14–17, 2024 ♦ Phoenix, AZ

EXHIBITOR PROSPECTUS

The **AAMI eXchange** is the premier event for health technology professionals aspiring to improve patient safety by advancing the safe and effective use of technology in healthcare delivery.



Join us in Phoenix, AZ, June 14–17, 2024 for four days where the entire field of healthcare technology management comes together to learn, connect with peers, and showcase the latest innovations, upgrades, and advances in health technology—which is where you come in!

The AAMI eXchange:

- ◆ Leads and energizes a growing global community of stakeholders who work together to achieve AAMI's mission of patient safety in health technology.
- ◆ Expands AAMI's role as a key health technology resource for discipline specific knowledge that is needed to educate, train, and support a broader community.
- ◆ Advances a systems approach for health technology and related data.
- ◆ Addresses ever changing industry challenges and opportunities.

Our Attendees Represent the Health Technology Ecosystem Including:

- ◆ Biomedical & clinical engineers
- ◆ Biomedical equipment technicians
- ◆ Cybersecurity experts
- ◆ Government & military
- ◆ Healthcare technology managers
- ◆ Hospital administrators and managers
- ◆ HTM thought leaders
- ◆ Independent service organizations
- ◆ Individuals responsible for general health technology within hospitals
- ◆ Other healthcare facilities
- ◆ Risk managers
- ◆ Shared service organizations
- ◆ System engineers
- ◆ Technology asset managers

AAMI eXchange attendees have direct purchasing authority or greatly influence purchasing decisions over an aggregate **25 million dollars** of organizational spending on **solutions and efficiencies** for their HTM departments.

WHY EXHIBIT?

DELIVERING REAL ROI

The AAMI eXchange is the ultimate resource for health technology systems, products and services.

Decision makers and/or influencers from all regions of the country, and even across the globe, attend the AAMI eXchange to:

- ◆ Evaluate innovative products and smart solutions.
- ◆ Develop strategic partnerships with suppliers.
- ◆ Discuss current business trends and best practices.
- ◆ Network and engage with industry leaders.

WHO SHOULD EXHIBIT?

Medical Device Manufacturers & Service Providers Organizations Specializing in:

- ◆ Accreditation & Regulatory
- ◆ Asset Management & Tracking
- ◆ Computerized Maintenance Management Systems (CMMS)
- ◆ Cybersecurity
- ◆ Information Technology
- ◆ Medical Equipment Planning
- ◆ Medical Equipment Servicing: Anesthesia, Laboratory, Respiratory, General Biomed, Radiology, Physiological, Monitoring, Dialysis
- ◆ Sterilization & Cleaning
- ◆ Test Equipment

QUICK FACTS

2,500+

HEALTH TECHNOLOGY
PROFESSIONALS ATTENDING



80+

CONCURRENT BREAKOUT SESSIONS
AND WORKSHOPS OFFERING
TAILORED CONTENT

PARTNER
ORGANIZATION:

ACCE



160+

EXHIBITORS, INCLUDING THE
WORLD'S LEADING MEDICAL
DEVICE MANUFACTURERS AND
SERVICE PROVIDERS

FEATURED ENGAGEMENT
OPPORTUNITIES

EXHIBITOR IN-BOOTH THEATERS,
AR/VR XPERIENCE, AND PRODUCT
SHOWCASES



10+ HOURS

OF EXHIBIT TIME OVER 3 DAYS WITH
SEVERAL NETWORKING EVENTS IN
THE EXPO HALL

PREMIER EVENT VENUE

PHOENIX CONVENTION
CENTER

IT'S MORE THAN A BOOTH

Your Booth Space Fee Also Includes:

- ◆ One **COMPLIMENTARY** full conference registration per 100 sq. ft.—an \$1,050 value.
- ◆ Three **COMPLIMENTARY** Expo Plus badges per 100 sq. ft. for booth personnel.
- ◆ Additional Booth Personnel Expo Plus badges are available at a discounted rate of \$75. Each pass provides admission to the Expo Hall, Keynote Presentations and Career Center only. Meals and receptions are not included.
- ◆ Fifty “Expo Only” passes to distribute to your customers and prospects. (cannot be used for booth personnel) Each pass provides free admission to the Expo Hall.
- ◆ **EXCLUSIVE** sponsorship opportunities.
- ◆ Personalized exhibitor portal.
- ◆ Company listing on the online show floor map.
- ◆ Attendee list (including email) for pre- and post-show marketing.
- ◆ Company and product listings in AAMI eXchange Mobile App.
- ◆ Every 100 sq. ft. space includes 8’ back drape, 3’ side drape, and company identification sign.*

**NOT included: carpet/flooring, furniture, electric, wi-fi*

PRIORITY POINT SYSTEM

The priority point system rewards your company for supporting AAMI. The greater your support, the more points you earn. Points earned each year are accumulated and applied toward your assignment order for the following year’s show.

- ◆ 5 points for active AAMI Corporate Membership. These points apply to current year only.
- ◆ 5 points per year for each year a company has exhibited during the set range of five previous shows. These points are cumulative.
- ◆ 1 point per each 100 sqft of booth space. These points are cumulative during the set range of five previous shows.
- ◆ 1 point per every \$1,000 spent on sponsorship.

STANDARD RATES

Member: \$24.00 per sq. ft.

Non-member: \$29.00 per sq. ft

Premium for inline corners: \$200 per corner

Book by June 30th to get the early bird rate of \$23.00 per sq. ft. at the member rate or \$28.00 per sq. ft. at the non-member rate.

EXHIBITOR SCHEDULE

Installation of Exhibits

By appointment only, for booths 600 square feet or larger

Wednesday, June 12	12:30 P.M.–4:30 P.M.
--------------------	----------------------

For all Booths:

Thursday, June 13	8:00 a.m.–4:30 P.M.
-------------------	---------------------

Friday, June 14*	8:00 a.m.–12:00 P.M.
------------------	----------------------

Show Dates and Hours

Friday, June 14	5:30 p.m.–7:00 P.M.
-----------------	---------------------

Saturday, June 15	12:00 p.m.–5:00 P.M.
-------------------	----------------------

Sunday, June 16	12:00 p.m.–4:00 P.M.
-----------------	----------------------

Dismantling of Exhibits

Sunday, June 16**	4:00 p.m.–8:30 P.M.
-------------------	---------------------

Monday, June 17	8:00 a.m.–12:00 P.M.
-----------------	----------------------

* Exhibitor set up must be completed by 12:00 p.m. Friday, June 14.

**No portion of any exhibit may be dismantled and/or removed before 4:00 p.m. Sunday, June 16. Violators will forfeit priority points earned for AAMI eXchange 2025.

PRODUCT CATEGORY LIST

Cardiovascular

Blood Pressure Monitors & Equipment
CPR Assist Devices
Defibrillators
ECG Monitoring
Noninvasive Blood Pressure (NIBP)
Equipment
Wireless Monitors & Telemetry

General Medical/ Electronic Devices

Batteries, Battery Chargers & Analyzers
Beds & Treatment Surfaces
Blood Pressure Monitors & Equipment
Communication & Paging Systems
Equipment – Used
Infusion Devices
Instrument Mounting Systems
Isolation Transformers
Medical Scales
Microscopes
Monitoring & Recording Equipment,
Parts & Service
Mounting Systems
Noninvasive Blood Pressure (NIBP)
Equipment
Oximetry Equipment, Supplies & Service
Power Supplies
Printers
Suction Regulators & Systems
Temperature/Humidity Monitoring &
Management
Workstations

Healthcare IT

Asset Management & Tracking
Clinical Information Systems (CIS)
Device Development Software
HIPAA Compliance & Workstation
Security
Information Technology
Interoperability Solutions
Patient Tracking Systems
Patient-Flow Monitoring

Healthcare Technology Management Support Systems

Asset Management & Tracking
Biomedical Test Equipment
Carts
Computerized Maintenance
Management Systems (CMMS)
Contract Engineering & Manufacturing
Services
Equipment Calibration
Equipment Management Software
Equipment Rental
Equipment Service Training
Flat Panel Displays
Gas Distribution Equipment &
Accessories
Indoor Positioning Systems

Laboratory Services
MRI Coil Testing
QA Phantoms for Ultrasound
Radio Frequency Identification (RFID)
Recycling
Regulatory Compliance & Certification
Research & Development
Safety Analysis & Performance
Evaluation
Technology Consulting & Management
Services
Test Equipment
Testing & Certification

Imaging

Diagnostic Imaging
Imaging Equipment, Parts & Service
PACS & DICOM

OB/GYN

Fetal/Neonatal/Perinatal Monitoring
Equipment

Professional Services and Development

Education & Training
Employment Services
Professional Organizations & Societies
Publications
Recruitment & Staffing

Repair, Refurbish, & Parts

Accessories & Parts
Cable & Wire Products
Electrical Components
Equipment – Used
Equipment Service, Repair & Evaluation
Imaging Equipment, Parts & Service
Independent Repair Services
Light Sources & Replacement Bulbs
Radiation Therapy Equipment
Parts & Service
Radiology Equipment, Parts & Service
Surgical Instrument Repair
& Maintenance
Ultrasound Equipment & Service
X-Ray Tubes

Respiratory Therapy

Oximetry Equipment, Supplies & Service
Respiratory Products
Ventilators

Sterilization

Sterilization & Disinfection

Surgical/Anesthesia

Anesthesia Equipment & Service
Electrosurgery
Endoscopy Equipment
OR Equipment
Video Imaging Systems & Surgical
Imaging Systems

AAMI eXchange 2023 EXHIBITORS

as of June 6, 2023

24x7 Magazine
626 Holdings
A&G Biomedical
ACCE - American College of Clinical Engineering
Advanced Sterilization Products (ASP)
Agiliti
AiRISTA Flow
Alco Sales and Service Co.
AllParts Medical
Ambifi
Amico Accessories
Amplifire
Ampronix
Apricom
Armis, Inc.
Asimily
Asset Services, Inc.
Avante Health Solutions
Avantik
Baxter International (Healthcare)
Bay Corporation
BAYER
BC Group International, Inc.
BETA Biomed Services, Inc.
Block Imaging Parts & Service, Inc.
Brigham & Women's Hospital-Biomedical Engineering
Department
Cadmet, Inc.
Canon Medical System USA, Inc.
Capital i, LLC
Clarus Medical
CMIA
College of Biomedical Equipment Technology
Colorado Association of Biomedical Equipment
Technicians (CABMET)
CompTia
Cox ProSight
Crothall Healthcare
CryoSrv
Cure Biomedical
Cynerio
Datrend Systems Inc.
DEXA Solutions
DiaMedical USA
DirectMed Parts & Service
Draeger, Inc.
DTG Medical Electronics
ECRI Institute
Elite Biomedical Solutions
EMSAR/CSA Service Solutions
EQ2, LLC
First Call Parts
Florida Biomedical Society (FBS)
Fluke Biomedical/Ray Safe
Fresenius-Kabi
FSI (Facilities Survey, Inc)

GCX Corporation
GE Healthcare
Glassbeam
Harmony Medical Solutions
Healthcare Technology Management Association of
the Midwest (HTMA-MW)
Healthmark Industries
Hiliex
H-ISAC (Health-ISAC)
iCare
IFS
IMT Analytics
InfuSystem
Injector Support and Service, LLC
Innovatus Imaging
Integrity Biomedical Services, LLC
Interstate Batteries
IntraPosition
IPR Medical
iServe Biomedical, LLC
Jeron Electronic Systems, Inc.
Kontakt.io
Leica Surgical Microscopes/Western Microsurgical, LLC
Lenard Healthcare
Lexicon Medparts
Life Spark Medical
LifeSync
Mass Technologies
Maull Biomedical Training, LLC
Medical Equipment Doctor
Medigate by Claroty
MediMizer Software
MedWrench
Mercy Ships
Merlin 360
Metalphoto of Cincinnati
MidMark RTLS
Mindray North America
Mirador Health, Corp
MultiMedical Systems, LLC
Multi-Medix
MycoScience DBA Millstone Testing Services
Nanosonics
New England Society of Clinical Engineering (NESCE)
Nihon Kohden America
Numed, Inc.
Nuvolo Technologies
Ohio Healthcare Technology Management
Association (HTMA-OH)
Ordr
Palo Alto Networks
PartsSource, Inc.
Philips Healthcare
Phoenix Data Systems, Inc./ Superior Analytics
Pioneer Biomedical/Adepto Medical
PM Biomedical

Prescott's Inc.
Probo Medical
Project C.U.R.E
Pronk Technologies
Protek
Pycube, Inc.
QRS Solutions
Radcal Corporation
Rees Scientific
reLink Medical
ReNew Biomedical Services LLC
RepairMed
Replacement Parts Industries, Inc./Healthcare
Components Group
Rigel Medical - A Seaward Group Company
RLDatix
RSTI
RTI Group North America
Sage Services Group
SakoMed, LLC
Samsung
Schiller Americas
Select Biomedical
ServiceNow
Siemens Healthineers
Sociedad Mexicana de Ingenieria Biomedica AC
Sodexo HTM
Southeastern Biomedical Associates, Inc.
STERIS Corp.
TechNation
Technical Life Care (TLC)
Technical Prospects LLC
Tenacore Holdings, Inc.
The InterMed Group
Therapeutic Technologies
TMA Systems, LLC
TouchPoint Medical
Traco Medical, Inc.
Transcat Biomedical
Tri-Imaging Solutions
TRIMEDX
TruAsset, LLC
TSI Inc.
TTG Imaging Solutions LLC
Twilight Medical, Inc
United Infusion
UptimeHealth
USOC Bio-Medical Services
Verathon Inc.
Virtus Imaging Partners, LLC
VIZZIA Technologies
WES Enterprises, LP
Zoll Medical
ZRG Medical
Zuno Medical

FLOOR PLAN



See the most updated map on our website.

Note: AAMI reserves the right to relocate an exhibitor's booth space or modify the floor plan to accommodate space sales, avoid conflict as necessary (after consultation with the affected exhibitors) to accommodate facility changes, fire marshal regulations or any other reason in the best interest of AAMI eXchange. AAMI reserves the sole right to determine final exhibitor placement.



AAMi
eXchange

June 14–17, 2024 ♦ Phoenix, AZ

**See you at
the eXchange!**

AAMI.org/eXchange